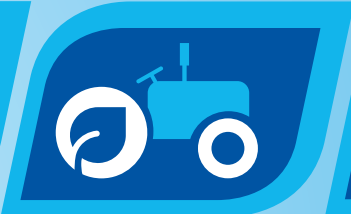


Flogas UK Ltd – your business partner for energy



Flogas history

Over 25yrs
Experience

Valid
Alternative

A Safe Pair
of Hands

Commitment
and Drive

After spotting a gap in the UK industry, we entered the Liquefied Petroleum Gas (LPG) market in 1984 with the acquisition of Portagas.

From humble beginnings, further acquisitions followed, with Alta Gas in 2001 and significantly British Gas LPG in 2002. Flogas today stands at the forefront of the LPG industry in the UK, with a vision and an attitude that continues to see us grow.

In an industry that has traditionally been dominated by one player, our aim has been to provide a breath of fresh air to our customers and offer a valid alternative. We have no intention of stopping there though; we may not be the biggest, but we pride ourselves on being the best.

Flogas for the future

With a commitment and drive that we believe to be unsurpassed in the industry, our aim is to continue to outshine the opposition with a service offering that is not only first rate, but also innovative and forward thinking. Once we've won your business, we won't rest on our laurels; we're always looking at ways to improve our service and save you money. This attitude has seen us take a forward looking approach to the alternative energy market and with our sister company, DCC New Energy, we can offer a complete approach to Energy Services in today's carbon aware society.

The bigger picture

We're a big company in our own right, with a UK market share second only to one company, but it doesn't end there. We are backed by someone even bigger, Irish company DCC plc. If you don't know much about them, you might be surprised how big they are. They're listed on both the Dublin and London stock exchanges and have an annual turnover of €6.7 bn. They operate over five divisions - DCC Sercom (IT and entertainment products), DCC Healthcare, DCC Food and Beverage, DCC Environmental, and DCC Energy - and boast some of the biggest names in their fields.

What does all this mean?

It means you're in safe hands





Flogas people

It's important to know who you're working with, but in our eyes that means more than just finding out about our corporate structure and history; it means finding out about the kind of people that work for us and how we go about our business.

We see ourselves as different, priding ourselves on talking in a more caring, down to earth manner. We do business this way because we think it gives us the best chance of developing lasting relationships with our customers. We're a people business, not a giant faceless organisation. Yet, we're not small – anything but. As we've already said, Flogas is the second biggest name in the UK.

We have no problem in selling our products and services, but we try not to shout about our achievements too much; we're more concerned about what we can do for our customers. Our staff are always there to help, proving as reliable as the LPG fuel itself.

What we do



We provide LPG solutions.

From private house-holders, pubs and hotels, to industrial and distribution businesses, caravan parks, poultry and arable farmers and petrol stations, we deliver our products across the country.

Our customers use our LPG for heating and cooking, industrial processes, and even as a fuel for cars, lorries and fork lift trucks. Supply comes from either bulk tanks installed on customer premises, or from a range of gas cylinders.

Added value

That's not all. We deliver more than just LPG. With our team of expert engineers, Flogas has the experience and expertise to install and maintain your bulk installation from the very first day and beyond.

As well as an in-house team of engineers trained to install, maintain and service your bulk installation, Flogas has acquired further expertise and unrivalled industry knowledge by joining forces with a number of leading experts within the mechanical engineering sector.

HAT

HAT was acquired by Flogas in 2008, as a respected name within the Mechanical Engineering sector.

HAT expertise' lies within the installation of metered estates for LPG and water supplies for the holiday and home park industry. Other services are provided to the construction industry with specialist pipe fitting, emergency repairs and heating.



Metcalfe & Evans

With over 30 years experience in LPG engineering, Metcalfe and Evans was acquired by Flogas in 2010.

Whilst specialising in the installation and maintenance of large LPG installations for commercial applications, they also offer hazardous area electric inspections, vaporisation systems and chemical plant design and construction.

Metcalfe and Evans

LPG, Mechanical and Electrical Engineers

And we're still not finished! We have a comprehensive appliance division that supplies everything from gas cylinder regulators, to portable gas and large industrial heaters. In 2010 we also launched HeavenChef, an exclusive range of gas barbecues and portable grills, fronted by Michelin starred chef Marco Pierre White.



How we do it

The Power
to Deliver

Nationwide
Network

Support
Structure

Dedicated
Staff

Our business is headed up from our head office premises in Syston, Leicestershire, where we have a team of over 100 people working across all divisions, from sales and marketing, to installations, technical, scheduling and more. Our 24hr emergency team are also based here. One of our responsibilities is to source our LPG from all the major UK oil refineries. Once collected, our fleet of tankers, based nationwide, deliver to our bulk customers. Our gas cylinders are filled at each terminal and delivered by truck to our customers, or via one of our direct cylinder depots.



You're in safe hands



When used correctly LPG is a completely safe product but it is a combustible fuel. As such, we have to recognise the potential dangers it can present, both to our customers and to the wider public alike.

That is why safety is our top priority and can be seen at the heart of everything we do. We have a rigorous process of Safety management, in line with the COMAH (Control of Major Accident Hazards) Safety Reports, that adds weight to a genuine culture of safety that exists within the business.

We are proud of our safety record, but never let ourselves become complacent, investing in regular training and setting new targets of safety excellence going forward.

Fuelling a greener future

Protection of the environment in which we live and operate is part of Flogas' values and we consider it sound business practice. Care for the environment is one of our key responsibilities and an important part of the way in which we do business.

Our ten-point plan for the future

As a company we are wholly committed to this ten-point plan for the future:

1. To comply with all relevant environmental legislation, regulations and approved codes of practice.
2. To measure and minimize carbon emissions from our operations.
3. To protect the environment by striving to prevent and minimise our contribution to land, air and water pollution.
4. To keep wastage to a minimum and maximise the efficient use of materials and resources.
5. To manage and dispose of all waste in a responsible manner.
6. To provide training for our staff so that we all work in accordance with this policy and within an environmentally aware culture.
7. To communicate our environmental performance regularly to our employees and other significant stakeholders.
8. To develop our management processes to ensure that environmental factors are considered during planning and implementation.
9. To monitor and make continuous improvements to our environmental performance.
10. To keep protection of the environment as an inherent part of our values and principles.

Setting the standard

At Flogas we are proud holders of The Carbon Trust Standard.

The Carbon Trust makes this award once it is satisfied that a company has genuinely reduced its carbon footprint and is committed to making further reductions year on year.

We join an elite group of companies in the UK who hold the Standard including the likes of ASDA, B&Q, British Airways, Diageo, O2, Tesco, Centrica and Royal Mail. We are currently the only off-grid energy company with this accreditation.

Although undoubtedly a major achievement, we see it only as the start of a continuous programme of improvement and not as an end in itself.

Royal recognition

In acknowledgement of our services to the royal estate, we have been granted a Royal Warrant to Her Majesty the Queen. For the past 8 years we have been delivering LPG to the Queen's much loved Sandringham estate.

The Royal Warrant is a mark of recognition to individuals or companies who have supplied goods or services for at least 5 years to HM The Queen, HRH The Duke of Edinburgh or HRH The Prince of Wales. Warrants have always been regarded as demonstrating excellence and quality and it is something we are very proud of.





Your business partner in energy

To find out more:

Visit our website www.flogas.co.uk
or call us now on **0800 0223 308**.

We look forward to welcoming
you as a Flogas customer.

Also available from Flogas



Fork-lift Trucks



Autogas



Diesel / LPG Mix



Biomethane



Agriculture



Hotel & Leisure



Oil to LPG



Caravan



Manufacturing



Construction



Dealers

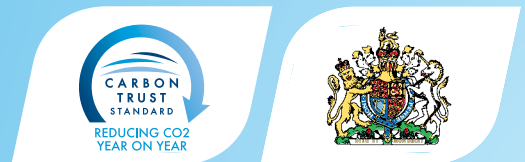


Safety

Call 0800 0223 308 or visit www.flogas.co.uk to order your copy



people with energy



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